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## ANNUAL AUDITED REPORT FORM X-17A-5 PART III

**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 01/01/2007 AND ENDING 12/31/07			
	MM/DD/YY		MM/DD/YY
A. REGIS	TRANT IDENTIFI	CATION	
NAME OF BROKER-DEALER: Pulse Trading,	Inc.	[	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSINES	SS: (Do not use P.O. Box	SEC Noiylail Processing Section	FIRM I.D. NO.
2 Liberty Square, 2 <sup>nd</sup> Floor		A	
	(No. and Street)	Arn u 7508	
Boston	Massachusetts	Washington, DC	02109
(City)	(State)	102	(Zip Code)
	JNTANT IDENTIF	<del></del> :	
INDEPENDENT PUBLIC ACCOUNTANT whose Carlin, Charron & Rosen, LLP	opinion is contained in t	his Report*	
(Name – if	findividual, state last, first, mid	ldle name)	
1400 Computer Drive	Westborugh	PROCES	<b>SED</b> 01581
CHECK ONE:			
X Certified Public Accountant		APR 08	
☐ Public Accountant		THOMS	H
☐ Accountant not resident in United State	es or any of its possession	is. FINANC	IAL '\
FOR	OFFICIAL USE ON	ILY	
*Claims for exemption from the requirement that the ann	ual report he covered by the	oninion of an independe	nt public accountant

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

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O.	<b>ATH</b>	OR AFFIRMATION
I, <u>J</u>	<u>lohn</u>	Mark Enriquez , swear (or affirm) that, to the best of
my	kno	wledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of
Pu	lse T	rading, Inc, as
of j	Dece	ember 31st, 2007, are true and correct. I further swear (or affirm) that
nei	ther t	he company nor any partner, proprietor, principal officer or director has any proprietary interest in any account
		d solely as that of a customer, except as follows:
_		
		Signature
		Managing Partner
		Title
	and the	
	<u> </u>	Notary Public
		Notable Library Librar
Th		ort ** contains (check all applicable boxes):
X		Facing Page.
X	٠,	Statement of Financial Condition.
X		Statement of Income (Loss). Statement of Changes in Financial Condition.
X		Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
X	(f)	• • • • • • • • • • • • • • • • • • • •
X		Computation of Net Capital.
X		Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
		Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
X	(j)	A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the
_		Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
	(k)	A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
X	m	An Oath or Affirmation.
		A copy of the SIPC Supplemental Report.
		A report describing any material inadequacies found to exist or found to have existed since the date of the previous
		audit.

<sup>\*\*</sup> For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

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#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors Pulse Trading, Inc. Boston, Massachusetts

We have audited the accompanying consolidated statement of financial condition of Pulse Trading, Inc. as of December 31, 2007, and the related consolidated statements of income, changes in stockholders' equity, changes in subordinated borrowings and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States of America). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial condition of Pulse Trading, Inc. at December 31, 2007, and the consolidated results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. The information contained in Schedules I and II is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic consolidated financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic consolidated financial statements taken as a whole.

Cal Church & Rose Lip

Westborough, Massachusetts March 27, 2008

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## Consolidated Statement of Financial Condition December 31, 2007

Assets	
Cash	\$ 2,847,395
Deposits with clearing organizations	199,141
Receivable from clearing organizations	396,122
Receivable from non-customers:	
Interest receivable	12,025
Receivable from soft-dollar brokers	378,874
Marketable securities owned, at market value	1,554,810
Property and equipment, net	379,514
Other assets:	
Prepaid expenses	498,933
Deposits	188,154
	\$ 6,454,968
Liabilities and Stockholders' Equit	ty
Liabilities	
Accounts payable	\$ 954,435
Accrued expenses and other liabilities	1,409,785
Deferred tax liability	7,563
Deferred rent	37,142
Subordinated borrowings	776,000
	3,184,925
Commitments and contingent liabilities	
Stockholders' equity and noncontrolling interest	3,270,043
Total liabilities and stockholders' equity	\$ 6,454,968

## Consolidated Statement of Income For the Year Ended December 31, 2007

Revenues	
Commissions	\$ 29,354,755
Interest	149,789
Realized gain	6,263
Private placement income	116,321
Other income	820,773
Total revenues	30,447,901
Operating expenses	
Employee compensation and benefits	12,466,464
Floor brokerage, exchange, and clearance	4,749,719
Communications and data processing	2,017,214
Occupancy	791,954
Taxes, other than income taxes	494,209
Third-party research expenses	7,856,324
Legal fees	559,921
Accounting and tax fees	160,524
Professional fees	399,158
Other expenses	1,210,107
Total operating expenses	30,705,594
Loss from operations	(257,693)
Other income (expense)	
Interest expense	(160,867)
Noncontrolling interest	45,317
	(115,550)
Loss before income taxes	(373,243)
Benefit from income taxes	(62,768)
Net loss	\$ (310,475)

PULSE TRADING, INC.

Consolidated Statement of Changes in Stockholders' Equity For the Year Ended December 31, 2007

	Common Stock	non Sk	Additional Paid-in Capital	Accumulated Other Comprehensive Income (Loss)	<u>'</u>	Pulse Trading, Inc. Retained Earnings	BlockCross, LLC Noncontrolling Interest	sss, lling	Total
Balance at January 1, 2006	<b>69</b>	127	\$ 2,181,900	\$ (20.	(20.705)	\$ 1,489,291	\$ 29	29,934	\$ 3,680,547
Redemption of common stock		(5)	(422,495)		4	(996'69)			(492,466)
Exercise of stock options		6	343,491		1	<b>,</b> :			343,500
Net income				-		(310,475)			(310,475)
Net unrealized loss on marketable securities				39,	39,254	,			39.254
Comprehensive income									(271,221)
Net loss of BlockCross, LLC		•	1		ı	ı	(45	(45,317)	(45,317)
Member contributions		,	1			,	55	55,000	55,000
Balance at December 31, 2007	6 <del>9</del>	131	\$ 2,102,896	\$ 18,	18,549	\$ 1,108,850	\$ 39,	39,617	\$ 3,270,043

See notes to consolidated financial statements

## Consolidated Statement of Changes in Subordinated Borrowings For the Year Ended December 31, 2007

Subordinated borrowings at January 1, 2007	\$	1,614,667
Increases: Subordinated debt agreements		-
Decreases: Payment of subordinated debt agreements		838,667
Subordinated borrowings at December 31, 2007	<del>.</del> _\$	776,000

### Consolidated Statement of Cash Flows For the Year Ended December 31, 2007

Cash flows from operating activities	
Net income	\$ (310,475)
Adjustments to reconcile net income to net	
cash used for operating activities:	
Loss of noncontrolling interest	(45,317)
Depreciation and amortization	154,973
Deferred income taxes	(44,960)
Changes in operating assets and liabilities:	
(Increase) decrease in:	
Receivable from clearing organizations	(328,657)
Interest receivable	(3,235)
Receivable from soft-dollar brokers	(349,367)
Prepaid expenses	(299,962)
Deposits	(13,950)
Increase (decrease) in:	
Accounts payable	614,962
Accrued expenses and other liabilities	332,852
Deferred rent	37,142
Net cash used for operating activities	(255,994)
Cash flows from investing activities	.•
Purchase of marketable securities	(834,484)
Sale of marketable securities	767,739
Acquisition of property and equipment	(251,019)
Net cash used for investing activities	(317,764)
Cash flows from financing activities	
Member contributions	55,000
Redemption of common stock	(492,466)
Stock options exercised	343,500
Repayments of subordinated borrowings	(838,667)
Net cash used for financing activities	(932,633)
Net decrease in cash	(1,506,391)
Cash - beginning	4,353,786
Cash - ending	\$ 2,847,395

See notes to consolidated financial statements

Continued--

## Consolidated Statement of Cash Flows (Continued) For the Year Ended December 31, 2007

Supplemental disclosures of cash flows information Cash paid during the year for: Interest	\$ 161,168
Income taxes	\$ 355,000
Summary of non-cash investing transactions Unrealized loss on marketable securities	\$ 39,254

#### Notes to Consolidated Financial Statements For the Year Ended December 31, 2007

#### 1. Nature of Operations

Pulse Trading, Inc. (Pulse) was formed in Massachusetts on January 15, 2000. It serves as an institutional broker-dealer to buy and sell equities, debt, and financial instruments. Pulse is a registered broker-dealer under the Securities Exchange Act of 1934 and is a member of the Financial Industry Regulatory Authority (FINRA). Pulse also acts as an agent for the issuer of corporate securities for private placements. BlockCross Holdings, LLC (BlockCross) is a limited liability company also formed in Massachusetts. BlockCross has developed a trading system that enables sizable or high volume trades to be processed efficiently and effectively based on real-time market conditions. The system enables the processing of block trades, trades that occur when clients engage in pre-trade discussions to arrange large size transactions away from the electronic trading system at prices mutually agreed upon.

#### 2. Summary of Significant Accounting Policies

#### Principles of Consolidation

The consolidated financial statements include the accounts of Pulse Trading, Inc. and BlockCross Holdings, LLC (together, the Company). All material intercompany balances and transactions have been eliminated in consolidation.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Securities Transactions

The Company records securities transactions and recognizes related revenues on a trade date basis. Expenses are recorded on the accrual basis.

### Deposits with Clearing Organizations

The balance represents required deposits with clearing organizations.

#### Receivable from/Payable to Clearing Organizations

Amounts receivable and payable for securities transactions that have not reached their contractual settlement date are recorded net in the consolidated statement of financial condition.

Continued --

#### Notes to Consolidated Financial Statements For the Year Ended December 31, 2007

#### 2. Summary of Significant Accounting Policies (Continued)

#### Marketable Securities

The Company classifies its existing marketable equity securities as available-for-sale. These securities are stated at market value, with unrealized gains and losses reported as a component of stockholders' equity in accumulated other comprehensive income (loss). Securities held at December 31, 2007 represent U.S. Treasury notes. Gains or losses on securities sold are based on the specific identification method.

#### Property, Equipment, Depreciation and Amortization

Property and equipment are stated at cost. Depreciation and amortization are computed using the straight-line method at rates sufficient to write off the cost of the applicable assets over their estimated useful lives. Leasehold improvements are amortized over the lesser of the estimated useful lives of the assets or the remaining lease term.

#### Consolidation of Variable Interest Entities

The Financial Accounting Standards Board (FASB) issued FASB Interpretation (FIN) No. 46, Consolidation of Variable Interest Entities, which was revised in December of 2003 (FIN 46R). That interpretation requires that a company consolidates the financial statements of any entity for which it provides the majority of its financial support through other than ownership interests and for which it assumes a risk of loss. Pulse Trading, Inc. is considered to be the provider of the majority of BlockCross, LLC's financial support and is required to consolidate BlockCross' financial statements for the year ended December 31, 2007. The ownership interest in BlockCross is presented as non-controlling interest in these consolidated financial statements.

#### Soft-Dollar Research Arrangements

A portion of the Company's revenues relates to soft-dollar research arrangements. The Company recognizes a liability to third-party research companies upon recognition of the commission revenue.

#### Stock-Based Compensation

The Company accounts for stock option awards granted to officers, directors, and employees (collectively, employees) under the recognition and measurement principles of Statement of Financial Accounting Standards (SFAS) 123R, *Share-Based Payments*. Under the provisions of SFAS 123R, share-based compensation is measured at the grant date, based upon the fair value of the award, and is recognized as an expense over the employee's requisite service period (generally the vesting period of the equity grant).

Continued --

#### Notes to Consolidated Financial Statements For the Year Ended December 31, 2007

#### 2. Summary of Significant Accounting Policies (Continued)

Stock-Based Compensation (Continued)

Pulse periodically grants stock options for a fixed number of shares of common stock to its employees, directors and non-employee contractors, with an exercise price greater than or equal to the fair market value of its common stock at the date of the grant. Pulse's share-based compensation arrangements vest either immediately or over three years.

Pulse estimates the fair value of stock options using a Black-Scholes valuation model. Key inputs used to estimate the fair value of stock options include the exercise price of the award, the expected option term, the expected volatility of Pulse's stock over the option's expected term, the risk-free interest rate over the option's expected term, and Pulse's expected annual dividend yield. There were no stock option grants in 2007.

#### Income Taxes

Pulse accounts for income taxes according to the liability method. Under this method, deferred tax assets and liabilities are determined based on differences between the financial reporting and income tax bases of assets and liabilities and are measured using enacted tax laws and rates that will be in effect when the differences are expected to reverse.

As a single-member LLC, BlockCross is not subject to federal or state income taxes. All taxable income/loss and tax credits are reflected in the personal tax returns of the member.

#### 3. Concentration of Credit Risk

Pulse is engaged in various trading and brokerage activities with counter parties. In the event counter parties do not fulfill their obligations, Pulse may be exposed to risk. The risk of default depends on the credit worthiness of the counter party or issuer of the instrument. It is Pulse's policy to review, as necessary, the credit standing of each counter party with which it conducts business.

The Company also has a concentration of credit represented by cash deposits in a financial institution in excess of the amount insured by the Federal Deposit Insurance Corporation. Management believes that its exposure to financial loss is mitigated by the financial strength of its depository institution.

Notes to Consolidated Financial Statements For the Year Ended December 31, 2007

#### 4. Net Capital Requirements

As a broker-dealer, Pulse is subject to the Security and Exchange Commission's (SEC) regulations and operating guidelines that require Pulse to maintain a specified amount of net capital, as defined, and a ratio of aggregate indebtedness to the net capital, as defined, not exceeding 15 to 1. Pulse's net capital, as computed under SEC Rule 15c3-1, was \$2,187,078 at December 31, 2007, which exceeded required net capital of \$160,171 by \$2,026,907. The ratio of aggregate indebtedness to net capital at December 31, 2007 was 1.1 to 1.

#### 5. Property and Equipment, Net

At December 31, 2007 the balance represents the following:

	Estimated Useful Life	
Office equipment	2 2 110000	¢ 577.620
Office equipment	2 -3 years	\$ 577,629
Furniture and fixtures	2 - 7 years	107,523
Leasehold improvements	5 years	192,537
Software	2 years	26,254
		903,943
Less - accumulated depreciation and amortization		524,429
Net		\$ 379,514

Depreciation and amortization expense on property and equipment for the year ended December 31, 2007 amounted to \$154,973.

#### 6. Income Taxes

The net deferred tax liability in the accompanying statement of financial condition includes the following amounts of deferred tax assets and liabilities:

Deferred tax assets	\$	14,696
Deferred tax liabilities	***	(22,259)
Net deferred tax liability	<u>\$</u>	(7,563)

The tax effects of principal temporary differences are shown in the following table:

Deferred rent	\$ 14,696
Accelerated tax depreciation	 (22,259)
	\$ <u>(7,563)</u>

Continued--

Notes to Consolidated Financial Statements For the Year Ended December 31, 2007

#### 6. Income Taxes (Continued)

The components of income tax expense (benefit) related to continuing operations are as follows:

rederal.	
Current	\$ (43,552)
Deferred	(38,634)
	(82,186)
State and local:	
Current	25,744
Deferred	(6,326)
	<u>19,418</u>
Benefit from income taxes	· \$ (62,768)

#### 7. Subordinated Debt

Endoral.

During 2005 Pulse entered into four debt agreements related to a repurchase of 3,250 shares of Pulse's common stock. The debt agreements are subordinated to any liabilities or claims that arose prior to the due date of any installment under the agreements. The shares were repurchased at a value of \$1,000 per share which was determined by Pulse's board of directors. Pulse paid out \$510,000 to the stockholders upon signing the respective stock repurchase agreements and entered into subordinated debt agreements for the remaining balance of \$2,740,000. The subordinated debt agreements have terms between three and five years and bear interest at 8%, payable quarterly. Pulse may voluntarily prepay these notes in whole or in part at any time without penalty subject to the compliance restrictions included in the subordinated debt agreements.

Maturities of the subordinated debt agreement as of December 31, 2007 are as follows:

2008	\$ 32	28,000
2009	32	28,000
2010	12	20,000
	\$ 77	76,000
	<del></del>	

#### 8. Stockholders' Equity

The total number of shares of common stock that Pulse has the authority to issue is 200,000 shares with a par value of \$.01 per share. At December 31, 2007, Pulse had 10,734 shares issued and outstanding.

#### Notes to Consolidated Financial Statements For the Year Ended December 31, 2007

#### 9. Stock Option Plans

#### 2005 Stock Option Plan

In 2005, Pulse adopted the Pulse Trading, Inc. Employee, Director and Consultant Stock Plan (2005 Plan) under which the board of directors may grant incentive or non-qualified stock options and stock grants to key employees, directors, advisors, and consultants of Pulse.

The maximum number of shares of stock allowable for issuance under the Plan is 6,375 shares of restricted common stock as of December 31, 2007. These options may be exercised in whole or in part at any time after the date of grant. The incentive stock option grants contain minimum exercising requirements during the grant, usually over a three year period. Failure to exercise the minimum number of options will result in the cancellation of such shares. The options are not transferable except by will or domestic relations order. The option price per share under the 2005 Plan is not less than the fair market value of the shares on the date of grant. There were 1,615 options outstanding under the 2005 Plan as of December 31, 2007. There are 1,131 options available for grant under this plan.

#### 2002 Stock Option Plan

Pulse adopted the Pulse Trading, Inc. 2002 Equity Incentive Option Plan (2002 Plan) which provides for the issuance of incentive stock options and non-statutory stock options to eligible employees and non-employees. The maximum number of shares of stock allowable for issuance under the Plan is 1,500 shares of restricted common stock as of December 31, 2007. The incentive stock option grants vest over three years. Once vested, the incentive stock options can be exercised by the employee until the grant reaches its contractual term of ten years. The options are not transferable except by will or domestic relations order. The option price per share under the 2002 Plan is not less than the fair market value of the shares on the date of grant. There were no options outstanding under the 2002 Plan as of December 31, 2007. There are 575 options available for grant under this plan.

Continued--

Notes to Consolidated Financial Statements For the Year Ended December 31, 2007

#### 9. Stock Option Plans (Continued)

Stock option activity for both plans for the year ended December 31, 2007 is as follows:

Outstanding January 1, 2007	Number Of Options 2,811	Weighted Average Exercise Price 770	Weighted Average Contractual Term 5.34	Aggregate Intrinsic Value
Granted Exercised Forfeited Outstanding December 31, 2007	(991) (205) 1,615	347 1,000 \$ 1,000	4.50	\$161,500
Options vested or expected to vest at December 31, 2007 Options exercisable at December 31, 2007	1,615 1,615	\$ 1,000	4.50 4.50	\$161,500 \$161,500

During the twelve months ended December 31, 2007 the total intrinsic value of options exercised was \$746,600; and the total amount of cash received from option exercises under all share-based payment arrangements for the year ended December 31, 2007 was \$343,500.

#### 10. Profit Sharing Plan

Pulse has a qualified defined contribution profit sharing plan that covers substantially all full-time employees meeting certain eligibility requirements. Pulse makes a matching contribution of up to 4% of qualified gross wages. Pulse may also make an annual discretionary profit sharing contribution to the plan. Pulse's contributions to the plan totaled \$384,883 for the year ended December 31, 2007.

Notes to Consolidated Financial Statements For the Year Ended December 31, 2007

#### 11. Commitments and Contingencies

Pulse has various non-cancelable operating leases on facilities with monthly base payments of \$46,150 per month, as well as pro-rata shares of related service charges, as applicable. These leases expire from April 2008 through September 2012.

The future minimum lease payments required under these leases are as follows:

Year ending December 31,

2008	\$	530,568
2009		472,813
2010		437,183
2011	•	378,906
2012		150,298

<u>\$ 1,969,768</u>

Rent expense for the year ended December 31, 2007 was \$579,856.

#### 12. Consolidation of Variable Interest Entities

As discussed in Note 2, Pulse Trading, Inc. has consolidated the financial statements of BlockCross, LLC since it provides all of BlockCross' financial support. Selected financial information for BlockCross is as follows:

Information for the year ended December 31, 2007 for BlockCross is as follows:

Total assets	\$ 39,617
Total liabilities	-
Member's equity	39,617
Revenue	\$ _
Net income	45,317

# Schedule 1: Computation of Net Capital for Broker-Dealers Pursuant to Rule 15c3-1 As of December 31, 2007

Total stockholders' equity qualified for net capital	\$ 3,270,043
Deductions and/or changes:	
Nonallowable assets:	
Property and equipment, net	379,514
Prepaid expenses	498,933
Deposits	188,154
	1,066,601
Haircut	16,364
Net capital	\$ 2,187,078
Aggregate indebtedness:	
Total aggregate indebtedness liabilities from	
statement of financial condition:	
Accounts payable	\$ 954,435
Accrued expenses and other current liabilities	1,409,785
Deferred rent	37,142
Total aggregate indebtedness	\$ 2,401,362
Computation of basic net capital requirement:	
Minimum net capital required	\$ 160,171
Excess net capital	\$ 2,026,907
Excess net capital at 1,000 percent	\$ 1,946,942
Ratio of aggregate indebtedness to net capital	1.1 to 1

Continued --

# Schedule I: Computation of Net Capital for Broker-Dealers Pursuant to Rule 15c3-1 (Continued) As of December 31, 2007

Reconciliation with Company's computation of net capital		
(included in Part II of Form X-17A-5 as of December 31, 2007)		
Net capital, as reported in Company's Part II (unaudited)		
FOCUS report	\$	2,216,211
Audit adjustment to investments		(278)
Audit adjustment to accounts payable		79,930
Audit adjustment to accrued liabilities		(148,467)
Audit adjustment to deferred rent		(37,142)
Income tax adjustments		44,962
Audit adjustments to consolidate BlockCross, LLC		31,862
Net capital per above	_\$_	2,187,078

## Schedule II: Computation of Determination of Reserve Requirement Pursuant to Rule 15c3-3 As of December 31, 2007

Pulse Trading, Inc. is exempt from the reserve requirement pursuant to SEC Rule 15c3-3 under paragraph (k) (2) (ii).



## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM ON INTERNAL CONTROL

To the Board of Directors **Pulse Trading, Inc.** Boston, Massachusetts

In planning and performing our audit of the financial statements and supplemental schedules of **Pulse Trading, Inc.** for the year ended December 31, 2007, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company, including tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g), in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons and recordation of difference required by rule 17a-13
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.
- 3. Obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customer as required by Rule 15c3-3.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Westborough

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Because of inherent limitations in any internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control that might be material weaknesses under standards established by the Public Company Accounting Oversight Board. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control, including control activities for safeguarding, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe the Company's practices and procedures were adequate at December 31, 2007 to meet the SEC's objectives.

This report is intended solely for information and use of the Board of Directors, management, the Securities and Exchange Commission, the National Association of Securities Dealers, Inc. and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Westborough, Massachusetts

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March 27, 2008

